# **Capabilities Statement**



#### **About VSTI-Partners**

VSTI-Partners is a small, woman-owned LLC based in Loudoun County, Virginia. We provide strategy and project implementation leadership to organizations that are embarking on transformational efforts to modernize their technology and business operations. We partner with our clients to ensure their staff and operations are ready for the change. The 'WHAT' of transformation and operational maturity efforts is often easy to define, however the 'HOW' you prepare to achieve the optimization and ensure your team is nurtured and properly equipped for the process is key to success. VSTI-Partners knows these challenges and we work with our clients and their teams to optimize mission delivery.



### STRATEGIC PLANNING

We align goals, facilitate collaboration, identify key objectives, and prioritize activities, programs, and outcomes.



### TECHNOLOGY IMPLEMENTATION

We provide project definition, management and requirements analysis that leads you to scalable technology deployment.

# Our Services



### **OPERATIONAL MATURITY**

We help optimize systems and processes to create an operational environment that ensures your resources deliver the desired impact.



### **DATA ANALYTICS & VISUALIZATION**

We provide data analysis and visualization to measure impacts and enable rapid data driven decision making.



## TRANSFORMATIONAL CHANGE MANAGEMENT

We methodically guide your team through the change to achieve the greatest impacts from your investments.

### **Certification:**

Woman Owned Small Business

**UEI: WYRNVD6UK6Q4** 

CAGE: 9MHP2
NAICS Codes:

541611 Administrative Management &

General Management Consulting

Services

541614 - Process, Physical Distribution,

& Logistics Consulting Services

541618 - Other Management Consulting

Services

519190 All Other Information Services

### **Contact Information:**

25050 Riding Ctr Plaza #615

South Riding, VA 20152

www.vsti-partners.com

703.472.7141

info@vsti-partners.com

## **Government Experience:**

**Department of Justice**, September 11<sup>th</sup>

Victim Compensation Fund (VCF)

### **Department of Homeland Security,**

U.S. Citizenship & Immigration Services and Office of the Chief Financial Officer

## **Private Sector Experience:**

Internet Society, PRSA, Trout Unlimited, Hilton Corporation, AAFCS, T-Rowe Price

### **Functional Areas**

- U.S. Federal Government Transformation Programs
- Case Management and Stakeholder Engagement
- Technology Selection and Implementation Management (Salesforce, Netsuite, Custom Systems)
- Operating Model Design, Implementation and Training
- Fraud Detection and Analytics
- Victim's Compensation

- Immigration Processing
- Data-driven Process Optimization (Tableau & PowerBI)
- Project Execution and Program Management (Agile, SAFe, ITIL)
- Organizational Budget Development and Management
- Non-profit Advocacy Program Development
- Multistakeholder Engagement and Advocacy

